

Press Conference 2025 Welcome!

Japan (Tokyo)





Discover the future. Discover IFA.

Press Material

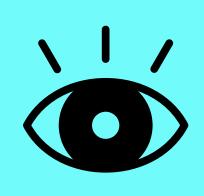




Our Core Values



Inspiration: feel inspired.



Curiosity: embrace the unknown.



Trust: a legacy of reliability.



Community: a shared journey.



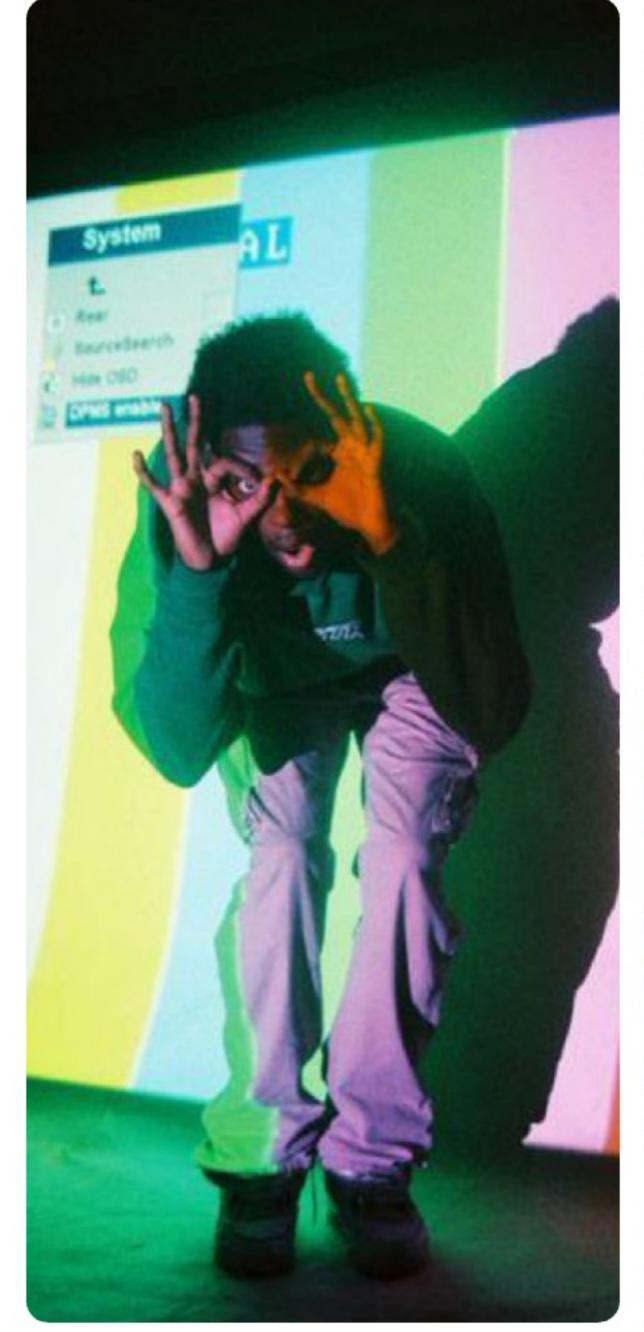
Event Strategy for Lasting Engagement

B2B and B2C





Rebranding



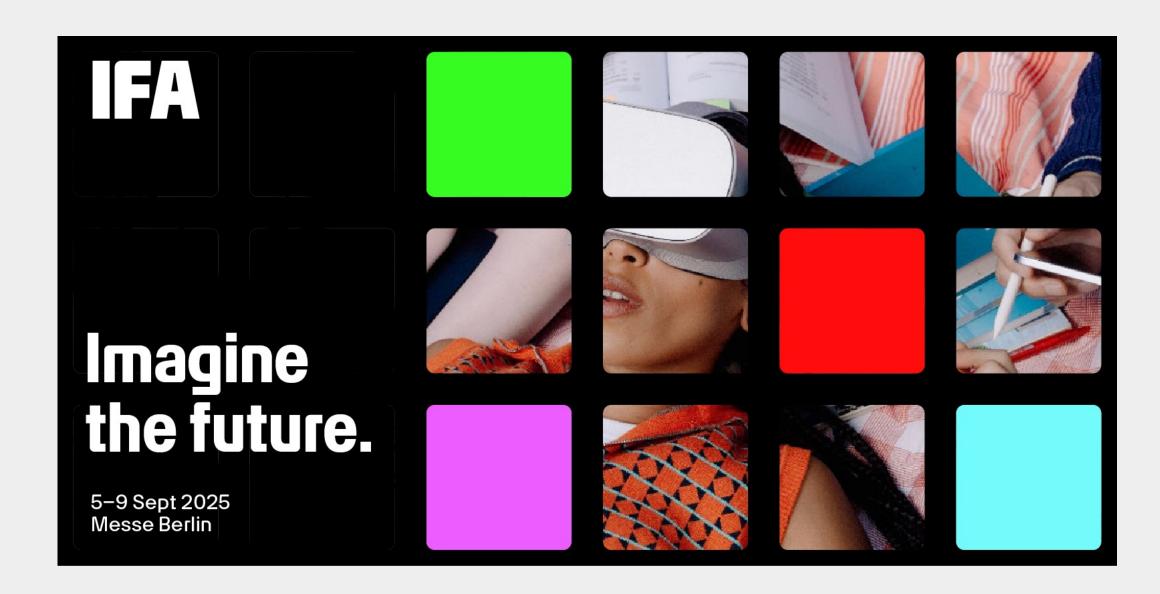
















A Leading European Tech Hub in Action



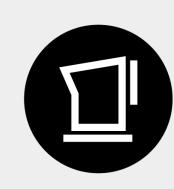




Show Areas



Home & Entertainment



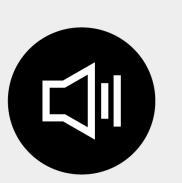
Home Appliances



Smart Home



Communication & Connectivity



Audio



Computing & Gaming



Photo, Video & Content Creation



Fitness & Digital Health



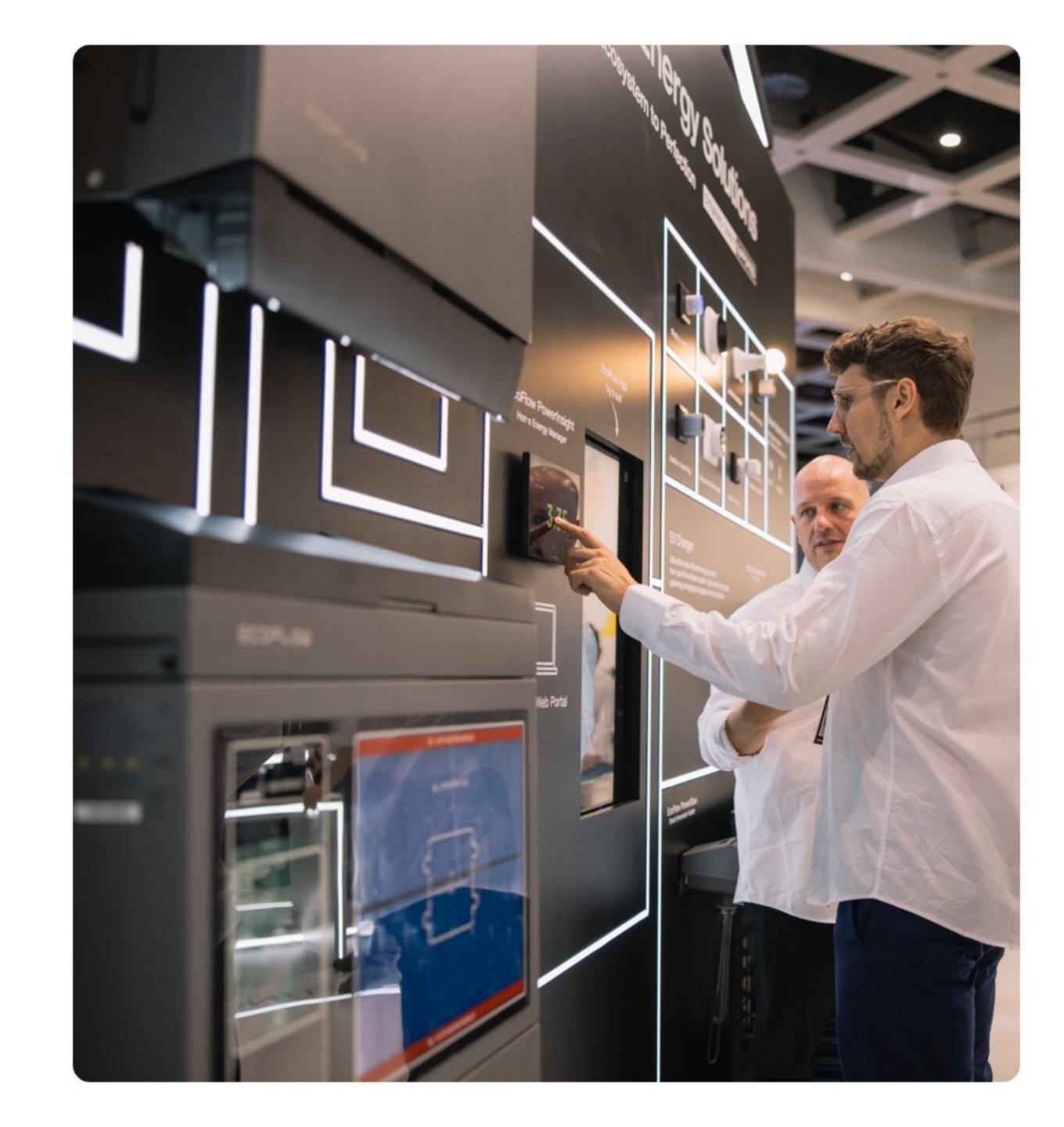
Mobility



IFA Next

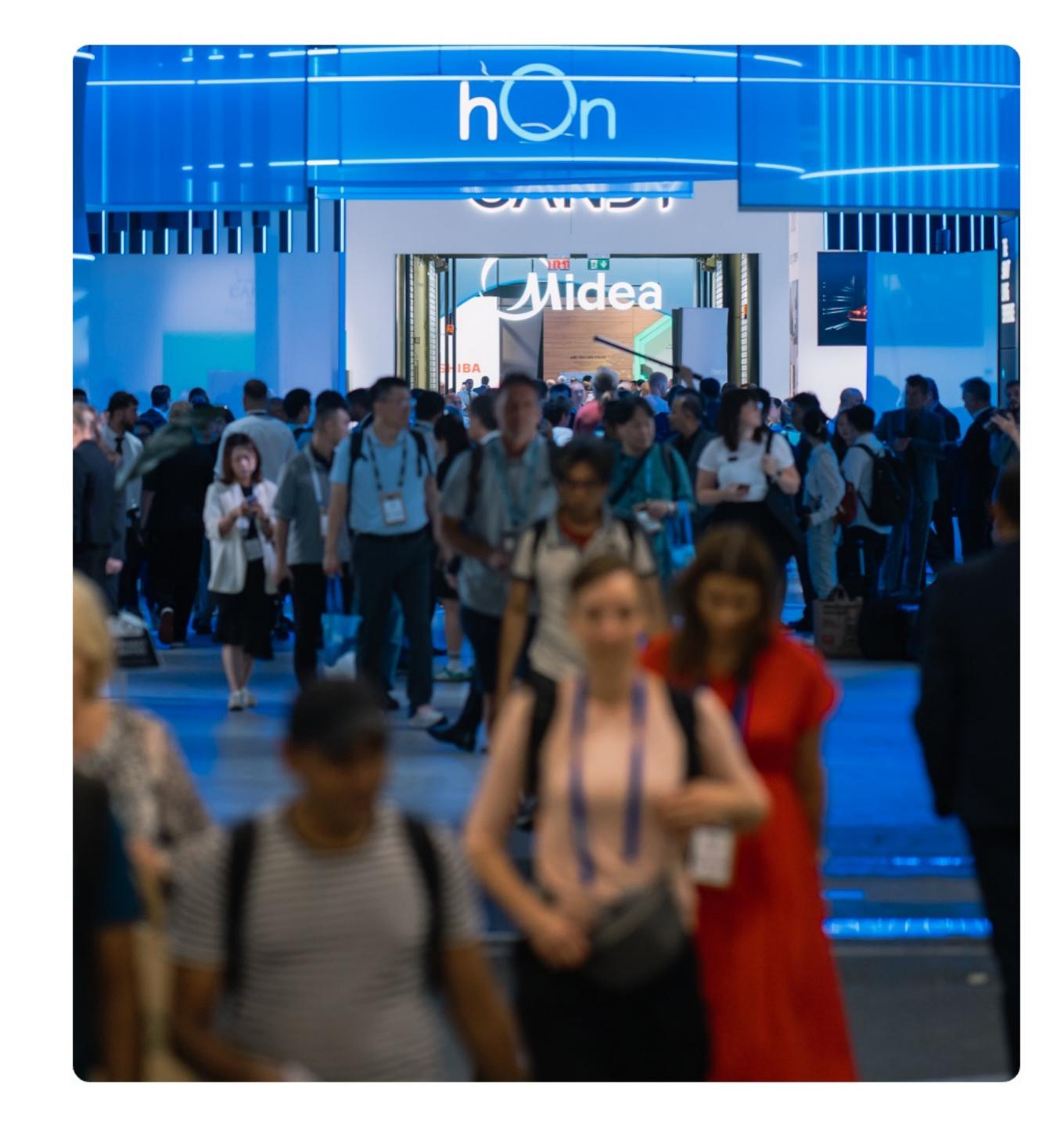


Smart Home





Home Appliances



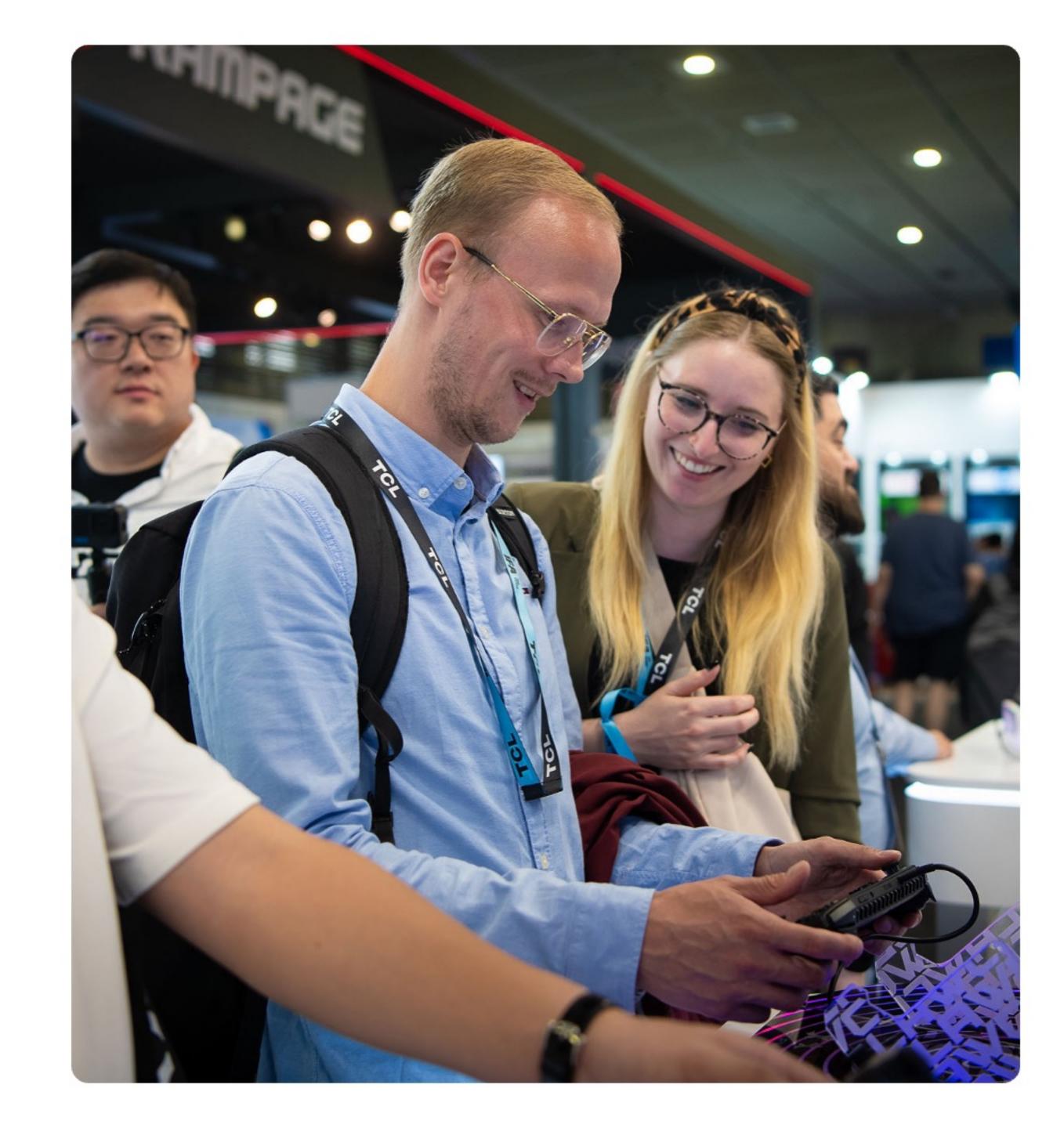


Audio





Computing & Gaming



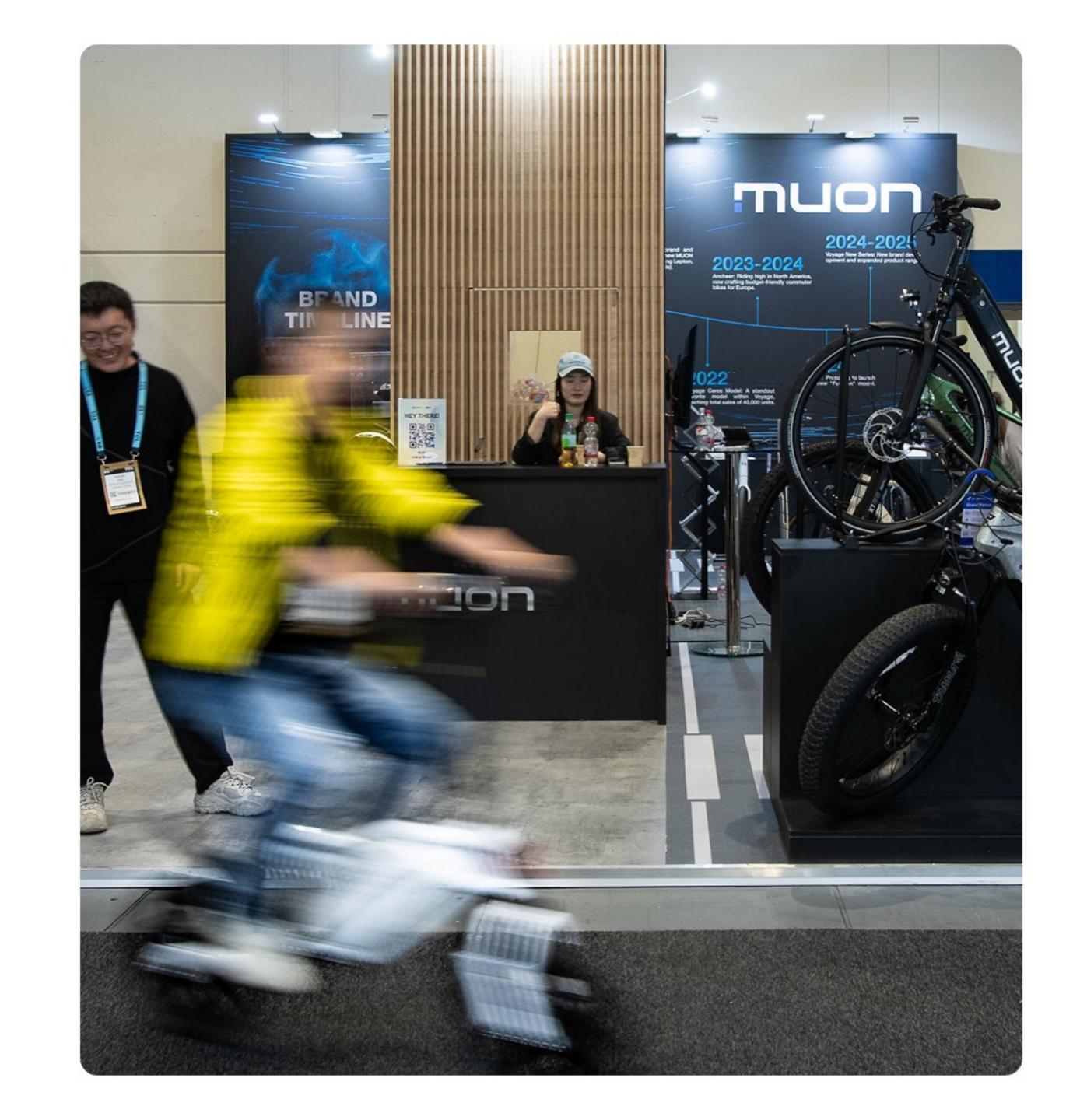


Fitness & Digital Health





Mobility





Mobility













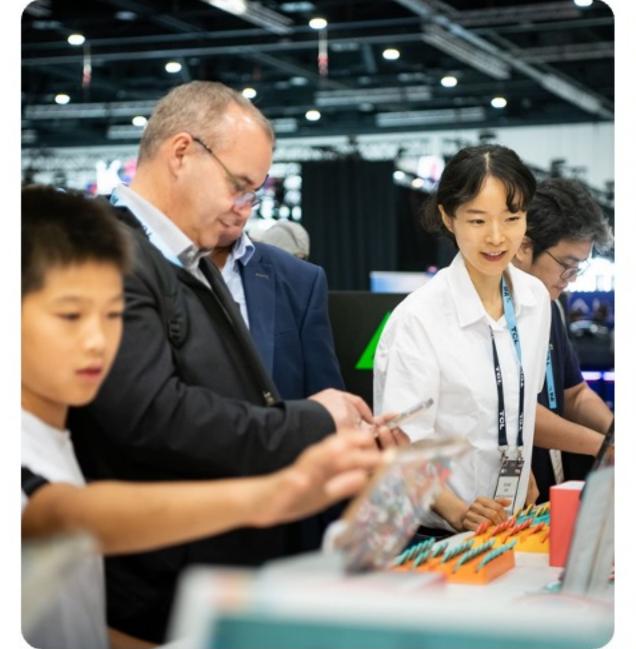






IFA Next



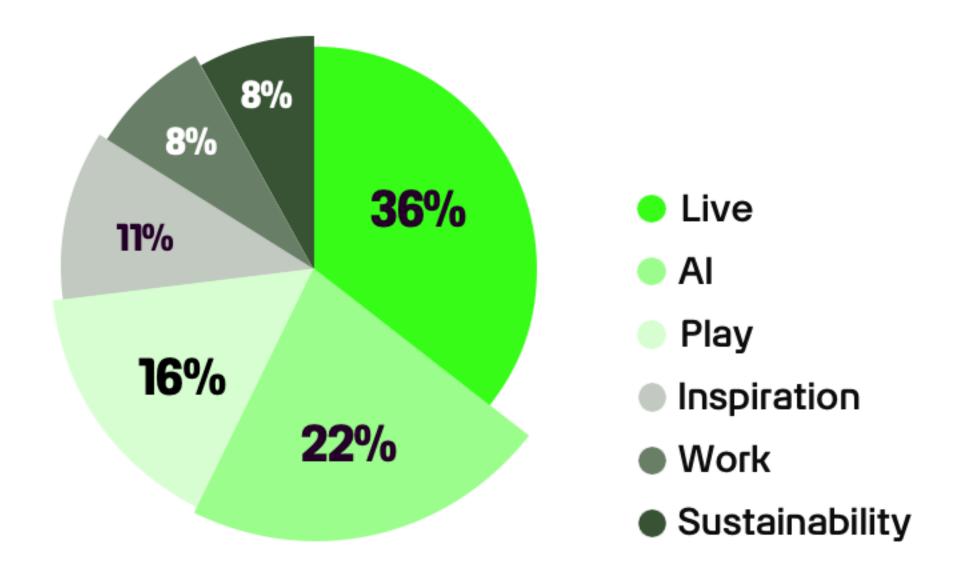






IFA Next

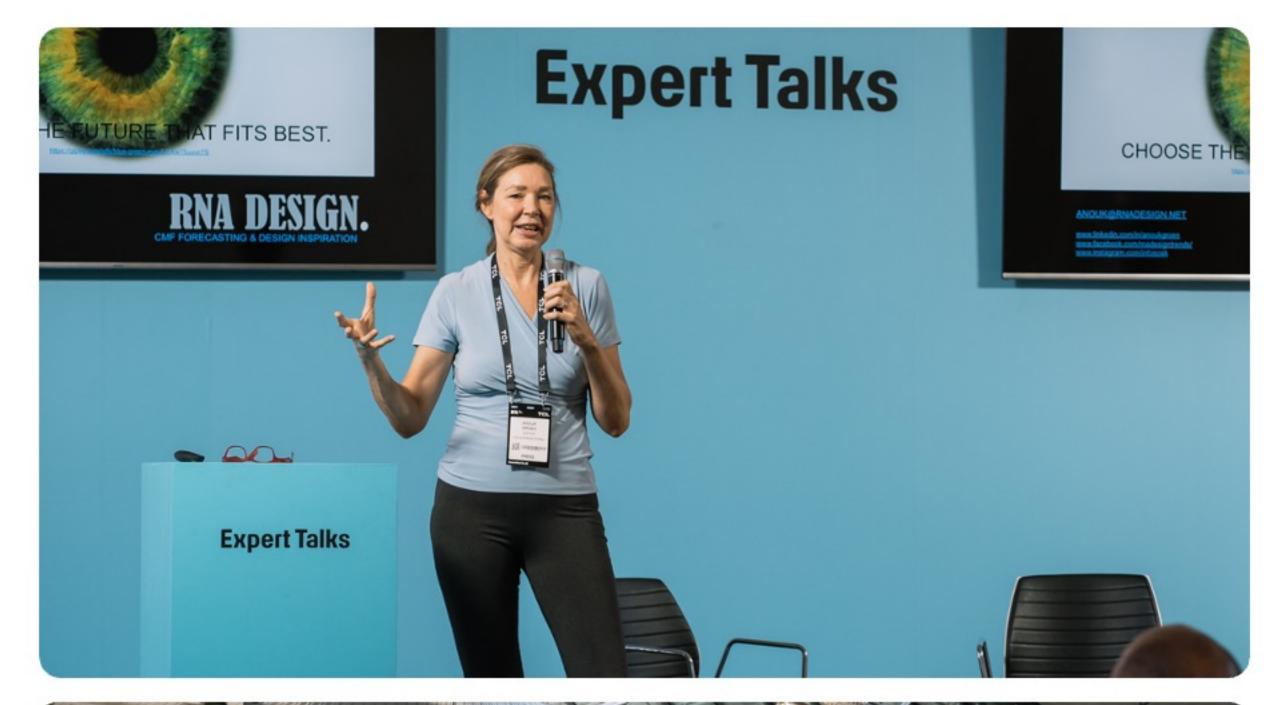
IFA Next Exhibitor distributed by zone







IFA Global Markets

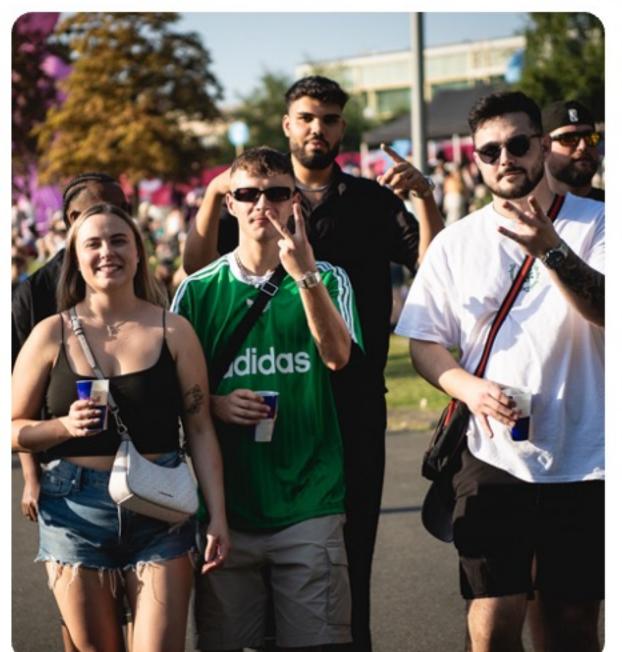






Sommergarten: the Sound of IFA









Trusted by Industry Leaders















Haier

Hisense





LIEBHERR





Panasonic



SMSUNG

a sbs



















Global Retailers



























Conforama













































hepsiburada



























































Media Reach

809

Registered Influencers

50 IFA Influencer Reach

Global CoverageBreakdown

50%

Online (articles)

10%
TV

25%

Print

15%

Radio

Media Coverage





Global

Total Mentions

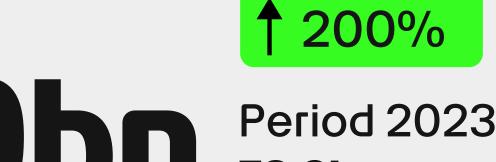
2 Sep - 16 Sep 2024

80K Period 2023 35.1k

Total Potential Editorial Reach

2 Sep - 16 Sep 2024

219bn Period 2023 72.9bn





Japan

Total Mentions

2 Sep - 16 Sep 2024

1.53K

† 68%

Period 2023

Total Potential Editorial Reach

2 Sep - 16 Sep 2024

7-6bn Period 2023 5.82bn

† 202%



IFA by the Numbers

Attendees

215,000 (+18% YOY)

attendees from 139 countries

Exhibitors

1,804

exhibitors from 44 countries

Press & Media

4,500 (+43%YOY)

total media representatives from 101 countries

IFA Global Markets

550

exhibitors from 12 countries

Media Mentions

80,000 (+128% YOY)

Reach of Media Coverage

219bn (+200% YOY)

Social Media*

90,355

number of mentions

2,4m

interactions

*15 August – 17 September

19,42bn

impressions

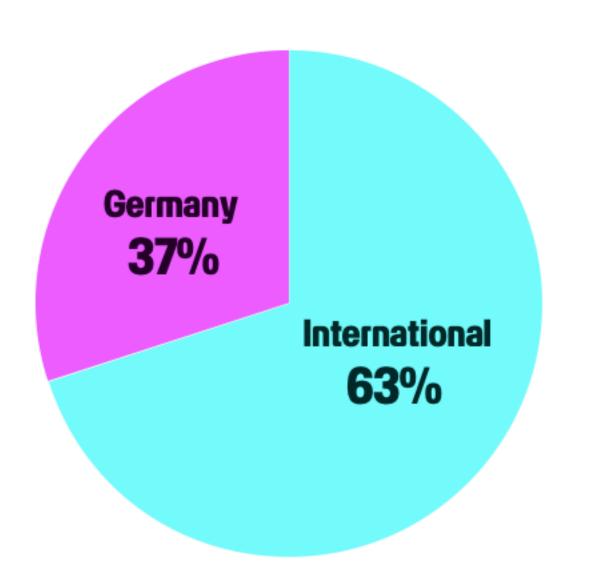
664,133

total website users



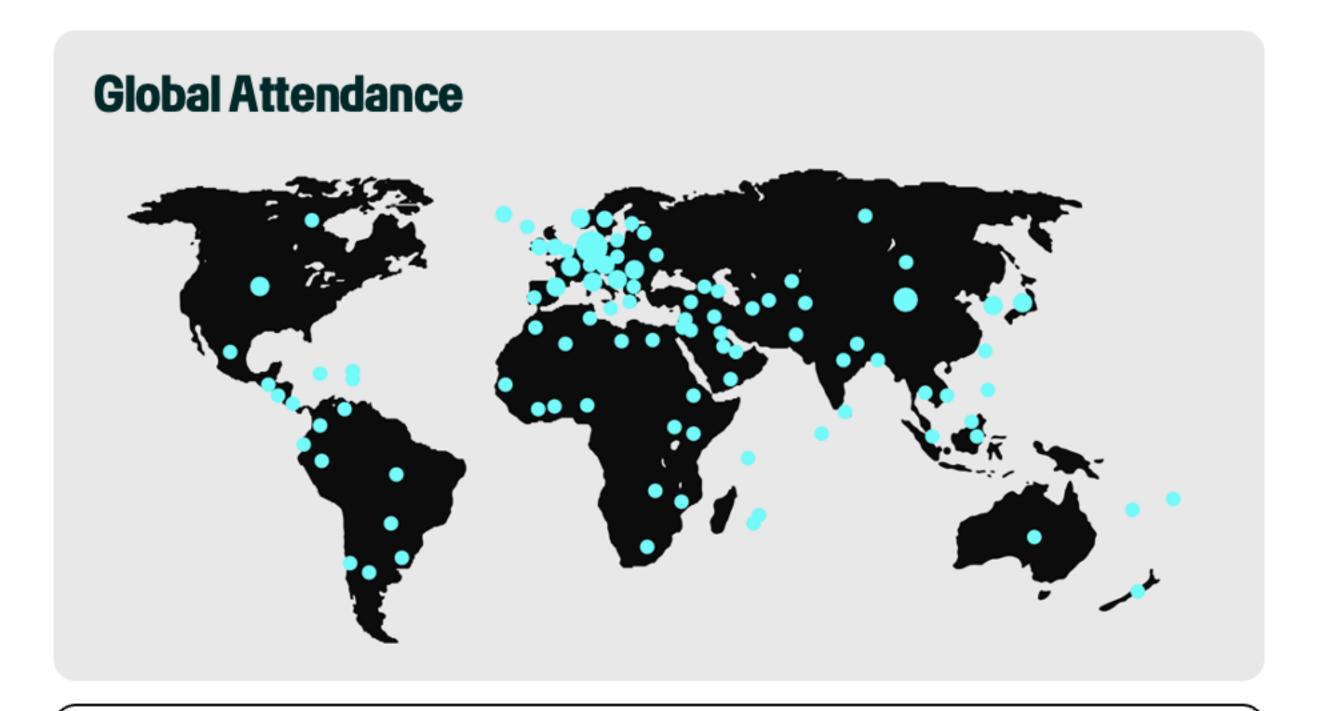
Attendee Breakdown & International Profile

Domestic vs International Attendance



139 Countries





Split of Visitor Profiles

Trade Visitors 63% Consumers & GenZ 37%

Top 10 visiting countries* (Trade Visitors)

UK Netherlands

Italy France
China Turkey

Poland Czech Republic

Korea Denmark

*Excludes Germany

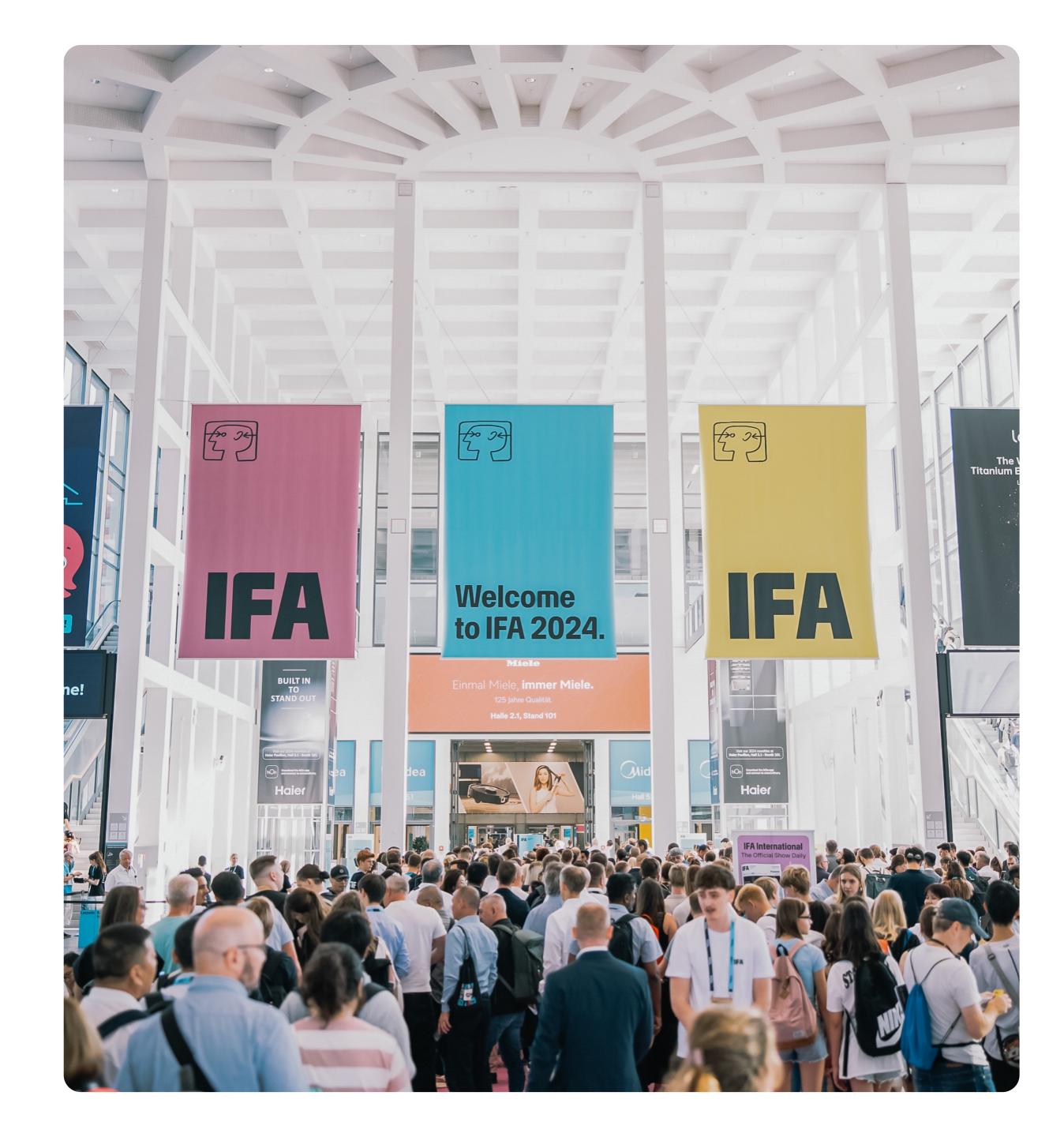
IFA Retail Leaders Summit

Date & Location: 4 September 2025, Palais at Messe Berlin

Format: Exclusive, invitation-only summit for 80–100 international C-level retail executives

International Platform: The summit underscores IFA's commitment to global retail, offering an unparalleled opportunity to network closely with the industry

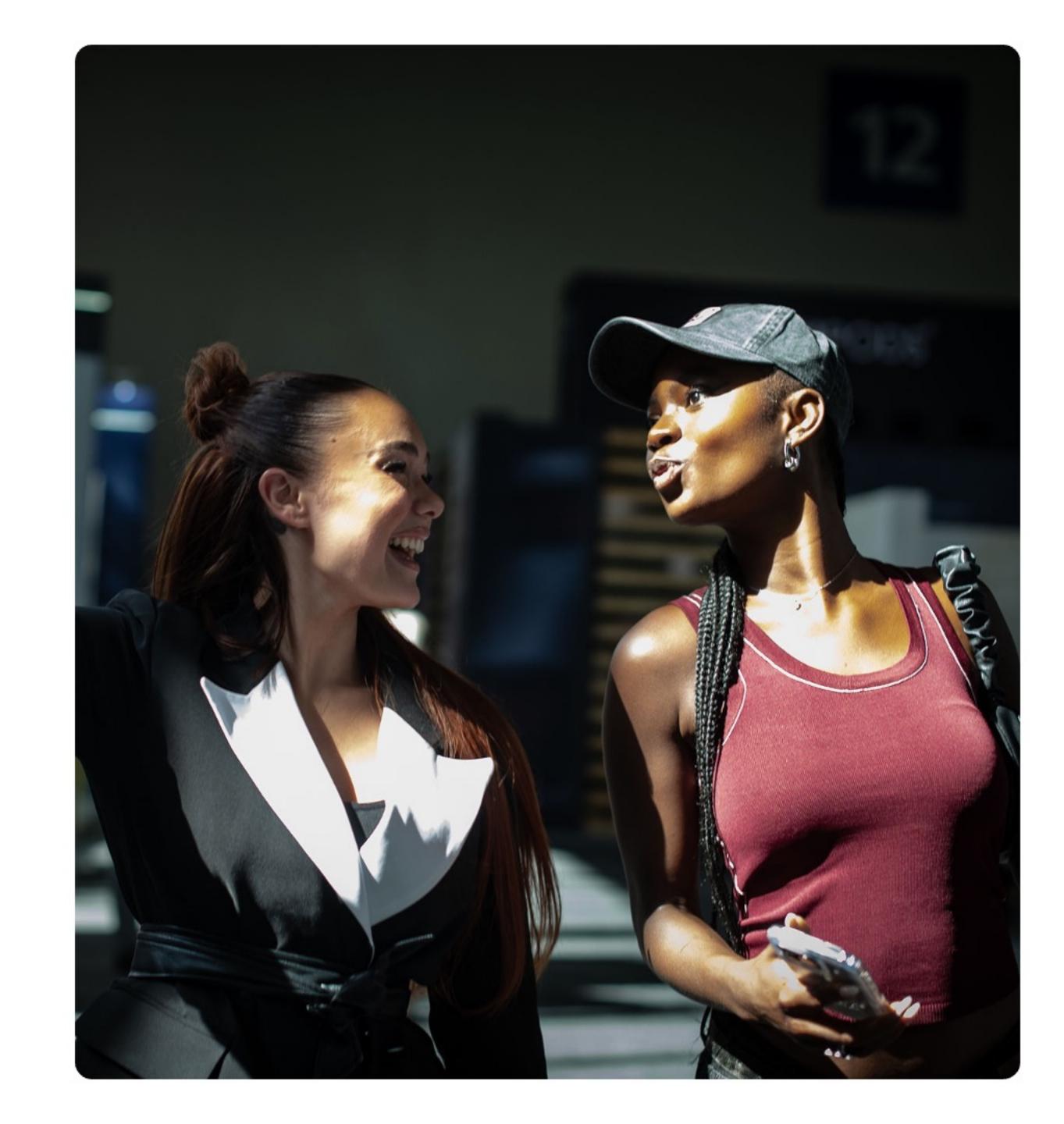
Strategic Importance: A unique platform for international top decision-makers to set trends, discuss strategies, and establish valuable partnerships





Looking to 2025 and Beyond

IFA stands for Innovation... For All





Timeline





Feature Zones

- Beauty Hub
- IFA Outdoor Cooking & Gardening
- The Track

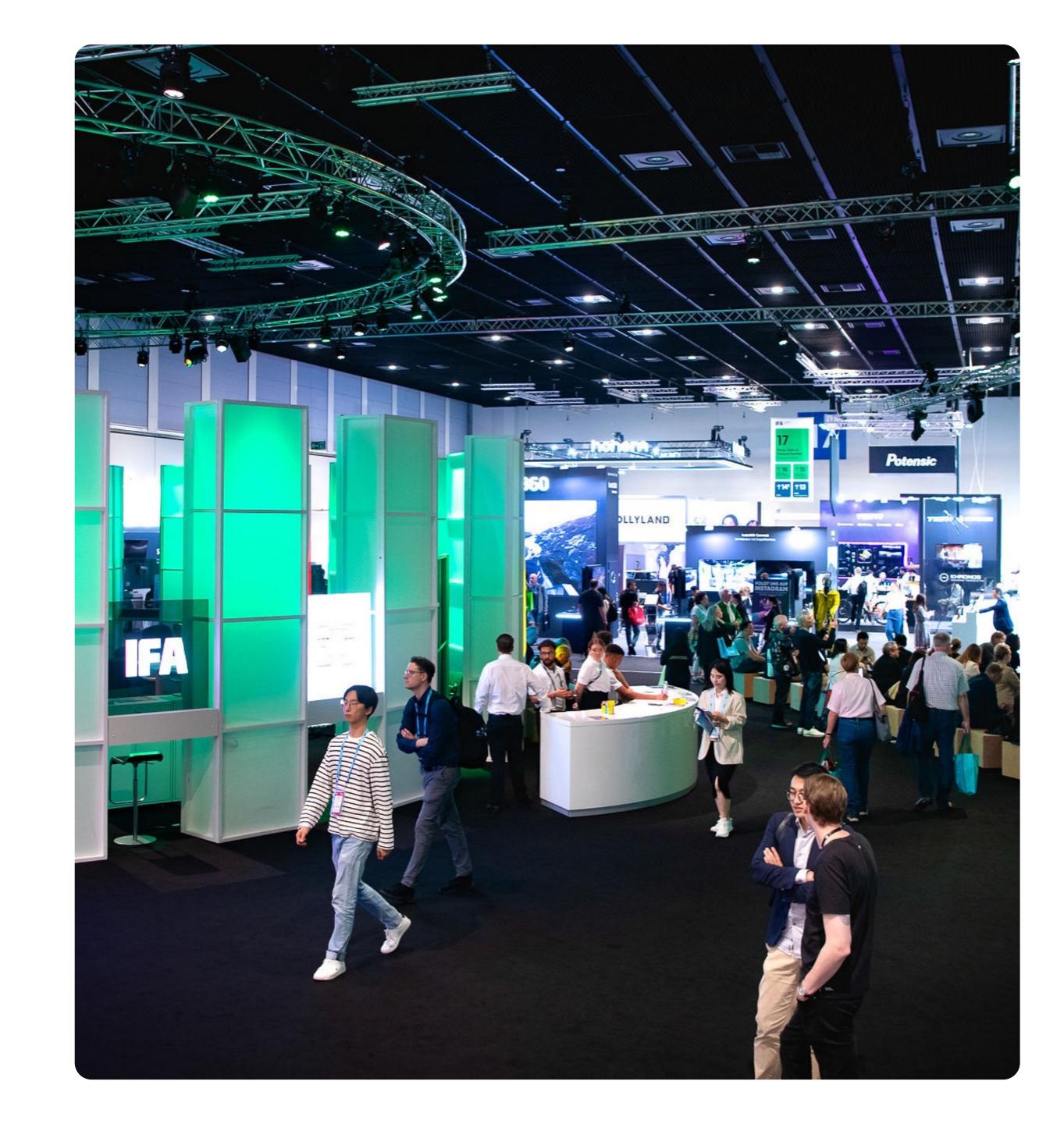




Creators Hub

Ground Floor: Features & Opportunities

- Open Streaming Stations
- Workstations
- Photo & Video Spots
- Creator Stage
- Product Demo Areas





IFA Moments





IFA floor plan





Global Tech and Durables





Key takeaways

T&D global







IT sector grows most as replacement cycle 5 years post COVID kicks in (+Windows 10 support end in October 2025)

Emerging markets lead the growth

Price pressure remains, but is not growing.

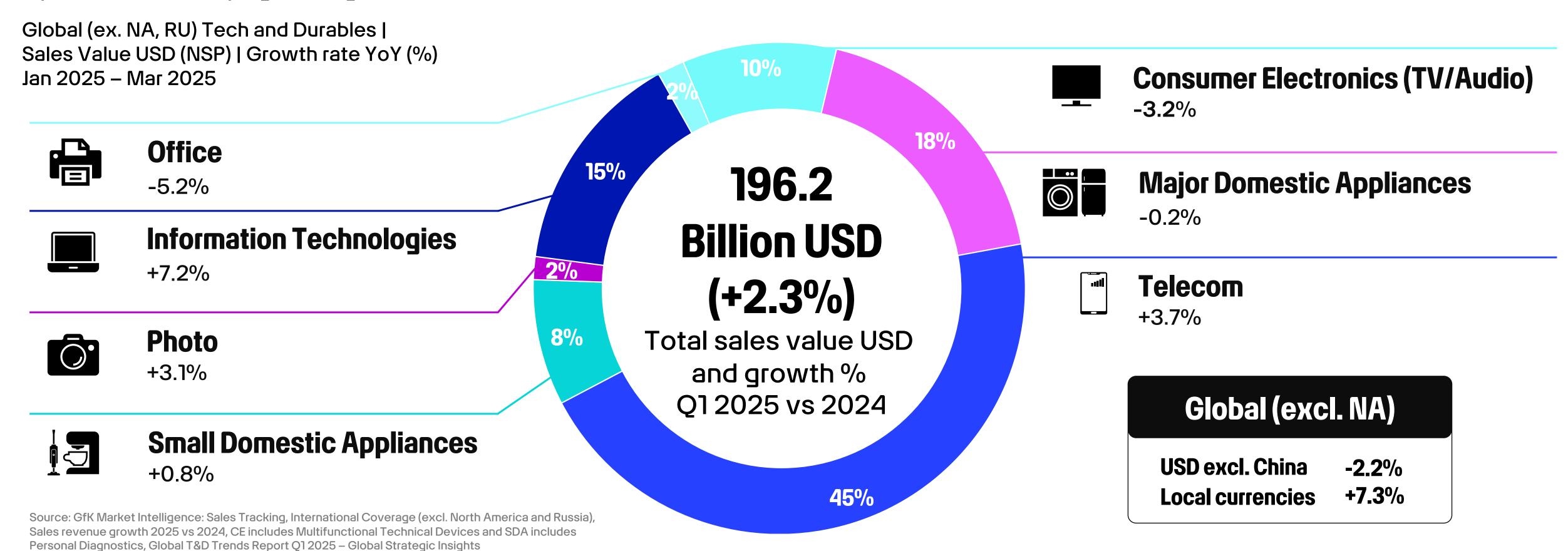
Promotions share stabilized after strong growth past years.





Tech & Durables total market returns to growth, driven by subsidies and volume demand

Substantial IT growth due to replacement cycle 5 yrs. post COVID / + political stimulation programs (e.g., China) show effect







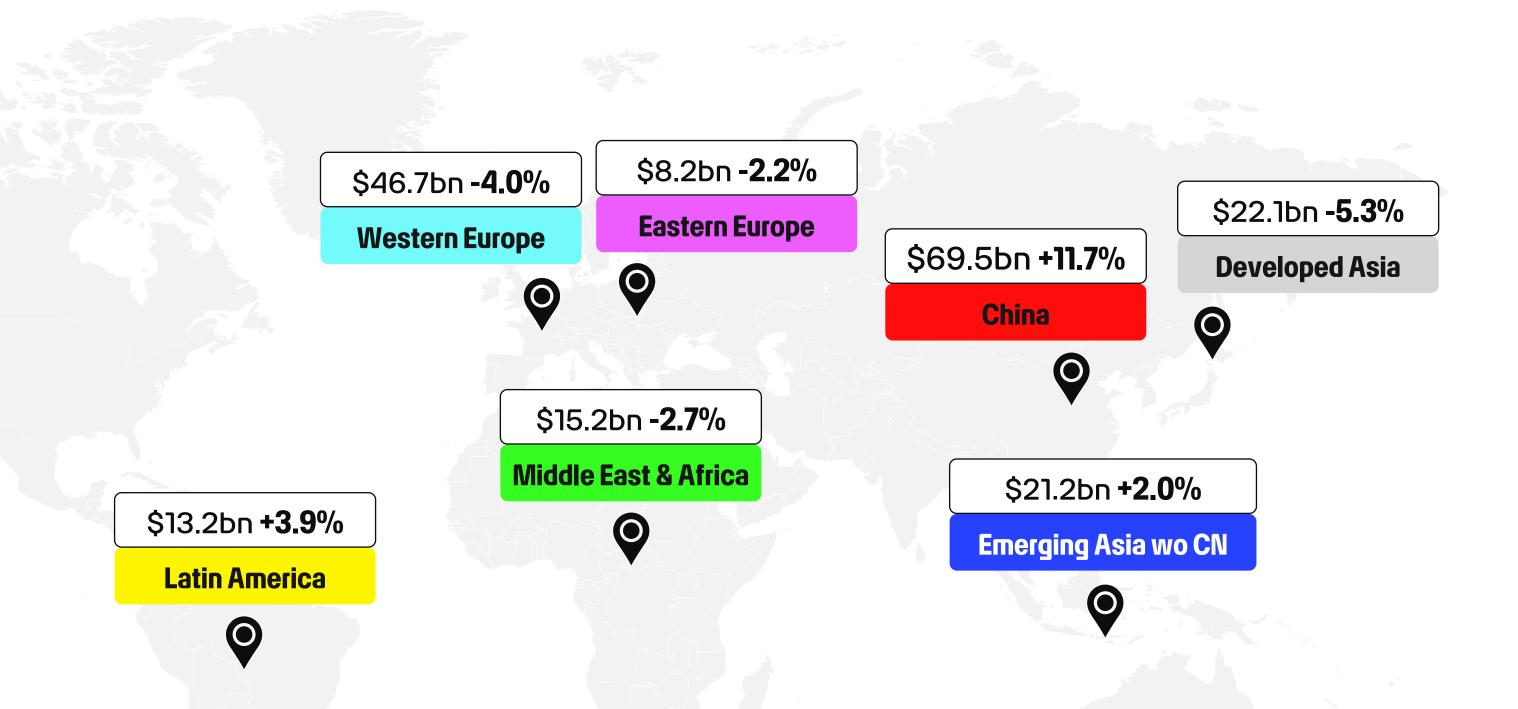
Most emerging regions drive value growth

Developed Asia continues to be in decline; MEA and Eastern Europe decline post growth in past quarters

Global (ex. NA, RU) Tech and Durables | Sales Value USD (NSP) | Growth rate YoY (%) Jan 2025 – Mar 2025

Global (excl. NA)

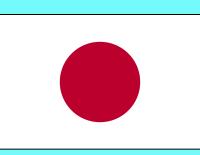
Turnover \$196.2 bn Growth Rate +2.3%



Source: GfK Market Intelligence: Sales Tracking, International Coverage (excl. North America and Russia), Sales revenue growth 2024 vs 2023 Global T&D Trends Report Q1 2025 – Global Strategic Insights







Japan Tech and Durables

Local contact: Saori Arai (saori.arai@nielseniq.com)





Consumption trend 2024

Disposable income increased, but consumption expenditure fell 1.2%

Although temporary income increased, regular income decreased, leading to a heightened sense of living defense and a shift toward savings and investment rather than consumption.

Disposable Income +2.3%

Household head income YoY

Regular Income -0.5%

Temporary Income +8.5%

Consumption Expenditure*
-1.2%

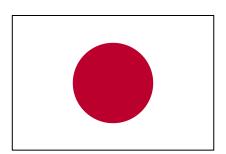
*Actual: working households with 2 or more people, average for 2024, total items



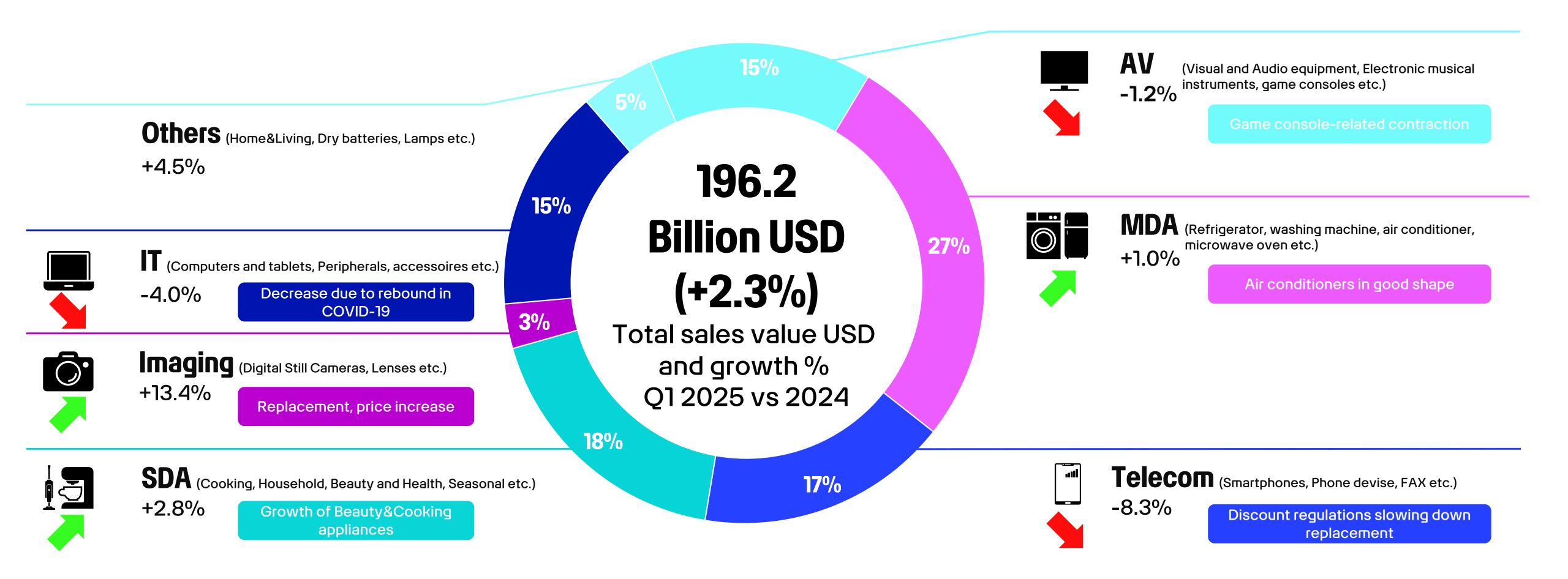




Consumer Technology Market: Constributions by Sectors



The TCG market is below last year's level, mainly due to a decline in Telecom-related products. However, half of the sectors have expanded from last year, showing signs of recovery.



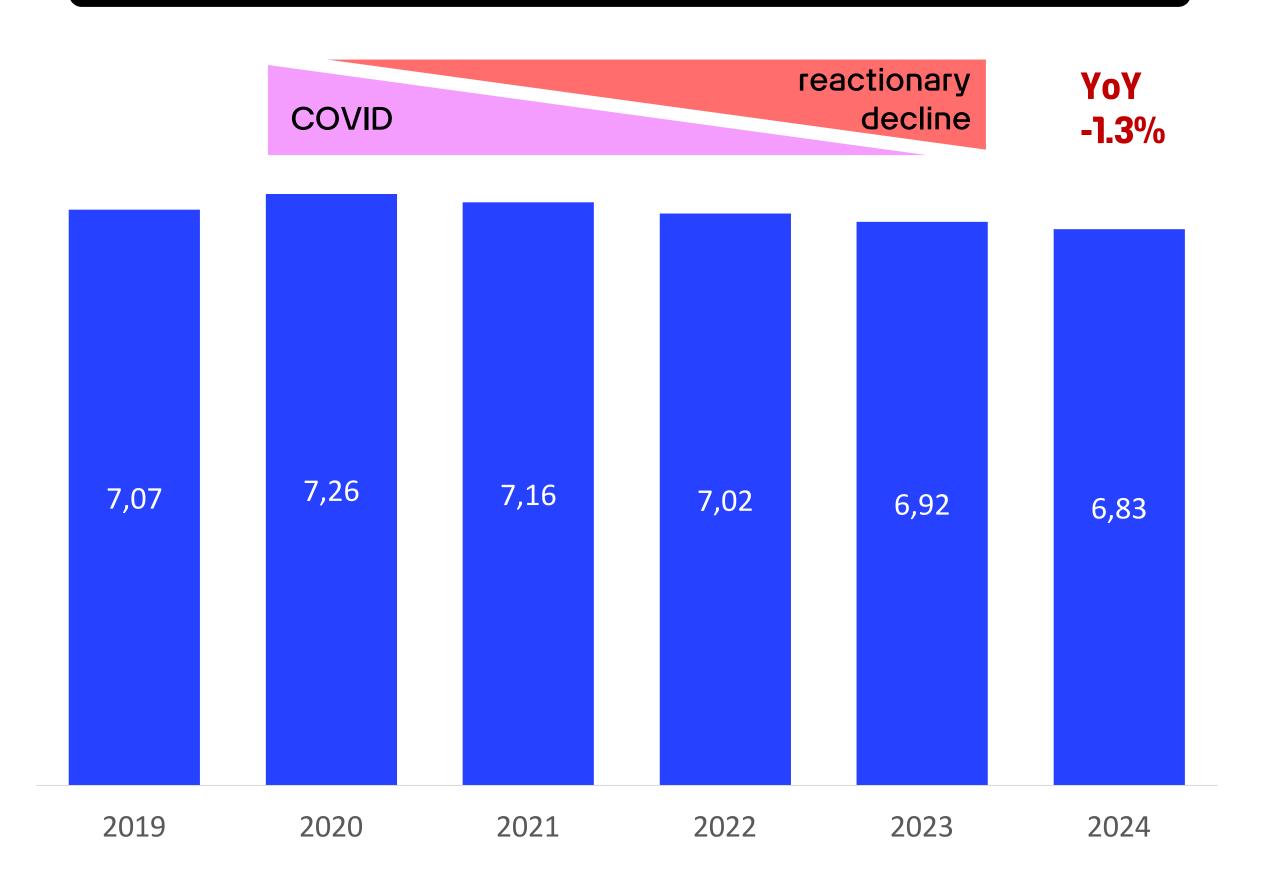




Consumer Technology Market Overview

In 2024, TCG market decreased by 1.3% from the previous year, marking the fourth consecutive year of decline since 2020.

Japan Consumer Technology Market (Trillion \ w/o VAT)



2020~2021

Special demand for Covid (Stay Home, WFH)



2022~2024

- Decrease in product supply due to shortage of semiconductors
- Continued high prices, high cost of living
- Outward consumption



After 2025

Challenges

- Decreasing population, increase in single-person households
- Sluggish growth in disposable income, high prices
- Minimalist trend, trend away from premium

Opportunities

- Potential replacement demand (replacement by long-term users)
- Government economic measures
- Increased demand for air conditioners and energyefficient home appliances due to global warming





Why you should come to IFA: Key Takeaways

- Global Visibility
- Market & Competitor Insights
- Retail & Consumer Access
- Important for Media
- Strategic Growth
- Startup Support
- Business & Trade
- Sustainability Focus





Press Material





See you at IFA: 5-9 September 2025!

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Q&A







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